

**From:** [Kicker, Lee](#)  
**To:** [Danny Alexander](#)  
**Subject:** RE: Appropriate Person  
**Date:** Tuesday, March 28, 2017 8:15:33 AM  
**Attachments:** [image001.png](#)  
[NeoFaceReveal\\_Final\\_Print.pdf](#)

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Danny,

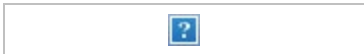
Thanks for taking the time to reply and for remembering me. He's already responded and said you guys have Facial Recognition available through your Vigilant Systems service. If you do any research at all you will quickly see that NEC's Facial Recognition system has won every NIST test since they started doing them. I've already met with Allen and the Fusion Center and they have real interest in trying to put something together using Collin County's extensive mugshot database. I can show you a quick 15 minute demo of our Reveal latent face workstation either tomorrow or Thursday as I already have meetings in Irving and Frisco. No strings, just a way for you to at least be aware of what the best system on the market can do. Thanks again Danny for the reply and kind words, I saw you had a bid out for Analytics Software. Did you ever find something that met your needs? I have attached a brochure for Reveal. Take care.

Best,

**Lee Kicker**

Senior Account Manager  
Biometrics Solutions Division  
[NEC Corporation of America](#)  
M: (281) 415-1660

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**From:** Danny Alexander [mailto:[dannya@plano.gov](mailto:dannya@plano.gov)]  
**Sent:** Monday, March 27, 2017 8:40 PM  
**To:** Kicker, Lee <[Lee.Kicker@necam.com](mailto:Lee.Kicker@necam.com)>  
**Cc:** Glenn Cavin <[Glennnc@plano.gov](mailto:Glennnc@plano.gov)>  
**Subject:** Re: Appropriate Person

Lee,  
I am forwarding your email to Lt. Glenn Cavin. His email is [glennnc@plano.gov](mailto:glennnc@plano.gov).

Hope all is well with you,

Danny

Sent from my iPhone 6s. No trees were destroyed sending this message, but a lot of electrons were greatly disturbed.

On Mar 22, 2017, at 10:30 AM, Lee Kicker <[lee.kicker@necam.com](mailto:lee.kicker@necam.com)> wrote:

Danny,

I am writing in hopes of finding the appropriate person who handles Facial Recognition technology? I also wrote to Chief Rushin, Lt. Hiney, and Lt. Tower in that pursuit. If it makes sense to talk, let me know how your calendar looks?

The amount of mugshot data agencies must process from real-time videos, online digital media and hardcopy photos is growing at a rapid rate. **NEC's NeoFace Reveal** is a latent face workstation that shows an immediate return on investment by saving your investigators time and workload. Most importantly, the solution helps turn previously unusable images into hard evidence to solve more crimes.

Independent testing confirms that NeoFace technology provides the fastest, most accurate matching capability and is the most resistant to variants in aging, race, and pose angle. Some of our clients include AZ DOT, Calgary Police Service, and the LA County Sheriff's Office.

If you are the appropriate person to speak with, what does your calendar look like? If not, who do you recommend I talk to?

I enjoyed talking to you last year about the AI product I was working with and I saw you had put something out looking for Analytics. Take care.

Thanks,

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**Lee Kicker**

Senior Account Manager

Biometrics Solutions Division

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If you don't want to hear from me about this again, just kindly let me know [here](#).

